## 07-192 Six-Month Contract for the Supply of Snow Plow Blades, June 20, 2007

COMPANY NAME:				Presco Sales & Service		Kennametal Inc		Midwest Service & Sales Co.		
REPRESENTATIVE:				Dennis L. Preston		Terry A. Manway		Cindy Yosten		
ADDRESS:				PO Box 208		1600 Technology Way		PO Box 533		
CITY,STATE,ZIP:				Allen, NE 68710		Latrobe, PA 15650		Schuyler, NE 68661		
TELEPHONE NO.:				402-635-2770		800-564-9489		800-642-8302		
FAX NO.:				402-635-2770		724-539-5079		402-352-5142		
E-MAIL ADDRESS:						terry.manway@kennametal.com		sales@midwestserviceandsales.com		
Item	Item Description	Size	Qty	Unit	Total	Unit	Total	Unit	Total	
Blades, as follows										
1	Thru-Hardened	5'x8"x1"	250	\$72.95	\$18,237.50		\$0.00	\$122.25	\$30,562.50	
2	Thru-Hardened	4'x8"x1"	0		\$0.00		\$0.00		\$0.00	
3	Thru-Hardened	3'x8"x1"	0		\$0.00		\$0.00		\$0.00	
4	Thru-Hardened	2'x8"x1"	0		\$0.00		\$0.00		\$0.00	
5	Carbide Insert	5'x6"x3/4"	0		\$0.00	\$224.50	\$224.50		\$0.00	
6	Carbide Insert	4'x6"x3/4"	10	\$213.80	\$2,138.00	\$179.60	\$1,796.00	\$178.88	\$1,788.80	
7	Carbide Insert	3'x6"x3/4"	10	\$160.35	\$1,603.50	\$134.70	\$1,347.00	\$134.16	\$1,341.60	
8	Carbide Insert	2'x6"x3/4'	0		\$0.00	\$89.80	\$89.80		\$0.00	
	<b>Total Cost</b>				\$21,979.00		\$3,457.30		\$33,692.90	
	_							SEE NOTE on proposal Pricing for		
								6 months, If qty. is less add 120.00		
								freight		

COMP	ANY NAME:			NMC		Winter Equipment Co.	
REPR	ESENTATIVE:			Barry Stutzma	an	Bill Heil	
ADDR	ESS:			930 West "O"	Street	1900 Joseph Lloyd Pkwy	
CITY,S	STATE,ZIP:			Lincoln, NE 6	8528	Willoughby, OH 44094	
TELEF	PHONE NO.:			402-474-5566	6	800-294-6837	
FAX N	O.:			402-474-0118	3	888-810-9363	
E-MAIL ADDRESS:				barrystutzmar machinery.co	•	bill@winterequipment.com	
Item	Item Description	Size	Qty	Unit	Total	Unit	Total
Blades, as follows							
1	Thru-Hardened	5'x8"x1"	250	\$63.72	\$15,930.00	\$135.68	\$33,920.00
2	Thru-Hardened	4'x8"x1"	0	\$50.78	\$0.00		\$0.00
3	Thru-Hardened	3'x8"x1"	0		\$0.00		\$0.00
4	Thru-Hardened	2'x8"x1"	0		\$0.00		\$0.00
5	Carbide Insert	5'x6"x3/4"	0		\$0.00		\$0.00
6	Carbide Insert	4'x6"x3/4"	10	\$145.52	\$1,455.20	\$180.00	\$1,800.00
7	Carbide Insert	3'x6"x3/4"	10	\$194.03	\$1,940.30	\$135.00	\$1,350.00
8	Carbide Insert	2'x6"x3/4'	0		\$0.00		\$0.00
	Total Cost				\$19,325.50		\$37,070.00